

TECHNOLOGY / PROGRAMMATIC ADVERTISING

Investor Presentation



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The material assumptions upon which forward-looking statements in this presentation are based include, among others, assumptions with respect to: the completion of the Acquisition (as defined herein); the completion of the Company's ongoing private placement offering, commercialization, growth plans and cash flows; the completion of target acquisitions; that all third party regulatory and governmental approvals will be obtained in a timely manner; the demand for the Company's services; future demand and trends in online advertising in general; the Company's ability to achieve expected synergies, cost savings and revenue; the Company's ability to access financing on favorable terms from time to time; the Company's ability to protect its intellectual property rights of others; the Company's ability to attract and retain clients; the continuation of executive and operating management or the non-disruptive replacement of them on competitive terms; and stable market and general economic conditions. The Company makes no representation that reasonable business people in possession of the same information would reach the same conclusions. Although the Company believes that the assumptions underlying forward-looking statements are reasonable, they may prove to be incorrect and the Company cannot assure that actual results will be consistent with such statements. Given these risks, uncertainties and assumptions, you should not place undue reliance on these forward-looking statements or the information contained in such statements.

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In certain circumstances, purchasers resident in certain provinces of Canada, are provided with a remedy for rescission or damages, or both, in addition to any other right they may have at law, where an offering memorandum (such as this presentation) and any amendment to it contains a misrepresentation. Where used herein, "misrepresentation" means an untrue statement of a material fact or an omission to state a material fact that is required to be stated or that is necessary to make any statement not misleading in light of the circumstances in which it was made. These remedies, or notice with respect to these remedies, must be exercised or delivered, as the case may be, by the purchaser within the time limits prescribed by applicable securities legislation.

The following summary is subject to the express provisions of the applicable securities laws, regulations and rules, and reference is made thereto for the complete text of such provisions. Such provisions may contain limitations and statutory defences not described here on which the Company and other applicable parties may rely. Purchasers should refer to the applicable provisions of the securities legislation of their province for the particulars of these rights or consult with a legal adviser.

The following is a summary of rights of rescission or damages, or both, available to purchasers resident in the province of Ontario, New Brunswick, Nova Scotia and Saskatchewan you have, without regard to whether you relied upon the misrepresentation, a statutory right of action for damages, or while still the owner of the securities, for rescission against the "Company". This statutory right of action is subject to the following: (a) if you elect to exercise the right of action for rescission, you will have no right of action for damages against the Company; (b) except with respect to purchasers resident in Nova Scotia, no action shall be commenced to enforce a right of action for rescission after 180 days from the date of the transaction that gave rise to the cause of action; (c) no action shall be commenced to enforce a right of action for damages after the earlier of (i) 180 days (with respect to purchasers resident in Ontario) or on eyear (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers reside

In Manitoba, the Securities Act (Manitoba), in Newfoundland and Labrador the Securities Act (Newfoundland and Labrador), in Prince Edward Island the Securities Act (PEI), in Yukon, the Securities Act (Yukon), in Nunavut, the Securities Act (Nunavut) and in the Northwest Territories, the Securities Act (Northwest Territories) provide a statutory right of action for damages or rescission to purchasers resident in Manitoba, Newfoundland, PEI, Yukon, Nunavut and Northwest Territories respectively, in circumstances where this presentation or an amendment hereto contains a misrepresentation, which rights are similar, but not identical, to the rights available to Ontario purchasers.

The statutory right of action described above is in addition to and without derogation from any other right or remedy at law.

RESALE RESTRICTIONS

The subscription receipts are being offered on a private placement basis in reliance upon prospectus and registration exemptions under applicable securities legislation. Resale of the securities offered hereby will be subject to restrictions under applicable securities legislation.

CAUTIONARY NOTE REGARDING UNITED STATES SECURITIES LAWS

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CURRENCY

All references to \$ in this presentation are references to Canadian dollars, unless otherwise indicated.





TECHNOLOGY / PROGRAMMATIC ADVERTISING

Three times faster than industry standards*; GLN is a video advertising technology company headquartered in Vancouver, Canada



GLN at a Glance

WHAT WE DO

GLN is the Nasdaq of programmatic video advertising

- ✓ Run a high-speed exchange "ORA"
- √ Used by media buyers AND sellers
- ✓ Access to millions of websites and mobile devices worldwide
- ✓ Proprietary video tech stack, built for cross device video advertising

HOW WE DO IT

High-speed exchange

- ✓ ORA delivers an ad in 250 MS and decisions on users in 10 MS, 3 times faster than IAB industry standard
- ✓ Integration at the server level on both sides of the transaction
- ✓ Real-time fees for all successful transactions
- ✓ Scalable model without the need for a mass sales force

GLN ADVANTAGE

We make more money for our clients

- ✓ **Scale** access to 750 million users across 17 platforms
- ✓ **Efficiency** 3 times faster than the industry standard
- ✓ Accuracy Uses patent pending machine learning algorithms
- ✓ **Innovation** mobile compliant, blockchain ready, HTML5 compatible, and AI focused



Massive market opportunity

\$25 Billion Market Size

Programmatic Video Advertising

\$14 Billion Addressable Market

Outside of Facebook and Google

Programmatic is ripe for disruption by revolutionary technology backed by a publicly traded company

- Inefficiencies
- Too many intermediaries

- Broken Video Supply Chain
- Clients require better speed and accuracy



Solution: The ORA Platform

The ORA Platform brings together multiple point solutions into one unified marketplace.







Deep Data



250mm unique user profiles



6 trillion data combinations



1.5mm websites IAB categorized

- **√** URL
- ✓ IP Address
- ✓ Price
- ✓ Device
- ✓ Time of Day
- ✓ Player Size
- **√** Geo
- ✓ Device ID
- ✓ Video Keyword
- ✓ Content Vertical
- **√** Buyer
- ✓ Brand



Transparency



Proprietary brand safety suite allows real time decisioning, taking data directly from websites to block fraud in real time



3rd party verification partnerships inspires confidence



Tag approved, IAB steering committee memberships (pending)



Machine Learning



Scale requires algorithms to match buyers and sellers



Self learning algorithms decide which users and advertisers to include in custom auctions, excluding advertisers as the system gets smarter



Reduced stress on platforms, fewer ad calls, better fill and more money for publishers



Speed



Ad decision in 10 milliseconds and ad delivery speed 3x faster than industry standards



ORA uses the fastest database read/write software available, allowing the optimization of bid-stream and removing the need for intermediaries



Ora decisions on 80,000 variables per second



Revenue Model

Brands, Agencies, Advertisers & Premium Publishers and Supply Side Platforms

Partners use our exchange to drive revenue and deliver video adverts with efficiency and scale

custom Seat Exchange Platform In-house Trading

Develop and Build Custom Seats

Allow walled gardens and important clients to build custom seats with specific features around location or data

Stand Alone TradeCo

GLN operates a business unit focused on media ad trading and revenue



Competitive Matrix

	*		₹	
Competitive Landscape	Managed Services	Traffic Quality	Machine Learning	Viewability
ORA	igotimes	igotimes	igotimes	igotimes
SpotXChange	igoremsize	×	×	igotimes
Spring Serve	×	igotimes	×	igotimes
Cedato	×	×	igotimes	×
Video Amp	×	×	igotimes	×



JESSE DYLAN

CHIEF EXECUTIVE OFFICER | DIRECTOR

Four decades in entertainment and media. Award winning broadcaster and best selling author. Worked with many big media corporations, including Rogers, Corus Entertainment, Standard Broadcasting, CBS and SiriusXM. Jesse has won the ACTRA award On-Air Personality of the Year and Best Radio Program Worldwide at the New York International Festival of Radio. Jesse is uniquely qualified to bridge traditional media with the fast paced world of programmatic, and has hand picked his team to do just that. Jesse is a World Class Connector.





ROLAN REICHEL
ADVISOR

Rolan is a veteran brand marketer and ad tech expert. He's managed large CPG brands like **Corona**. Has worked with multiple start ups, like **GTG**, which sold to **Oracle** in 2011. He led them to revenue scale by managing millions in media revenue, with partners such as **Disney**, **AOL**, **Appnexus** and **SpotXchange**. Most recently Rolan pioneered the international expansion of a digital ad platform (iClick) into the US. His strong experience in the programmatic advertising ecosystem, ability to scale revenue and operational knowledge are key leaderships skills.





CHRIS BRADLEY
ADVISOR

An experienced **CTO** with a decade in AdTech technology design and architecture. Architected and designed the database infrastructure for the UK's first internet bank. After becoming an ad tech entrepreneur, he built and ran several businesses leading to a sale of his greeting cards business to **Hallmark Cards plc**. Chris has built platforms for some of the icons of the internet including **Local Inc**., systems that scale and generate tens of millions of dollars in revenues.









ANDREW OSIS

CHIEF FINANCIAL OFFICER

Mr. Osis has a 20-year career working as a CEO, CFO, Director and advisor with large and small companies. Mr. Osis has been involved in more than \$25 billion in transactions. Mr. Osis formerly held positions as Vice President, Global Banking with RBC Dominion Securities Inc., Canada's largest investment banking firm, as well as positions with Peters & Company and Newcrest Capital where he focused on mergers, acquisitions, and equity and debt financings. Since leaving the investment banking business, Mr. Osis has served on numerous Boards of Directors, and as CEO and CFO of public and private organizations, covering technology, media and entertainment, energy and oilfield services, manufacturing, life sciences, and other sectors.







CLIFF DUMASEXECUTIVE VICE PRESIDENT | DIRECTOR

Cliff Dumas is a CMA and ACM award winning Hall of Fame broadcaster. During his 30 year career Cliff has written and produced dozens of TV specials for CBC, CTV and Global. Cliff is a Mark Award winner for excellence in broadcast marketing, and also teaches communication and leadership skills to major market broadcasters in the U.S. and Canada.



STEPHANIE RATZA
DIRECTOR

Highly accomplished, results-driven senior accounting and financial management executive with more than 20 years of progressive experience in financial management from start-ups to global billion dollar technology organizations. Has held CFO positions at Bluecat Networks Inc., Resolver Inc., Descartes Systems Group, and Ipico Inc.











PRAVEEN VARSHNEY DIRECTOR

A driving force in the Vancouver business world, Mr. Varshney was with KPMG 1987 to 1991, where he obtained his C.A. designation in 1990. Member and past President of the Vancouver chapter of The Entrepreneurs' Organization (EO) and a founding Director of the Vancouver chapter of The IndUS Entrepreneurs (TiE). Mr. Varshney was a 12 year member of the Sauder School of Business Faculty Advisory Board, a former Director of The Vancouver Board of Trade, and past recipient of Business in Vancouver's 40 Under 40 Awards. He is also a SVP Vancouver Partner, a Director of OneProsper.org. and a Founding Member of instrumentbeyondborders.org.









BRENNAN BOBLETT ADVISOR

Coming from a career with a strong background in digital product, Brennan specializes in creative direction & ideation across all things UI + UX. Before Uber, he spent 5.5 years at Tesla leading and managing the UI + UX design product across their luxury EV platform (Model S, X, 3), designing consumer facing features such as Autopilot. Brennan has also held positions with Apple, Droga5, Netflix, and Faraday Future.





PAUL MATYSEK ADVISOR

Paul was the architect of a \$434 million friendly takeover of Potash One by K+S Ag, in 2011. Also Founder, President and CEO of Energy Metals Corporation ("EMC"). Paul led EMC, increasing its market capitalization from \$10 million in 2004 to approximately \$1.8 billion when acquired by a larger uranium producer in 2007 for \$2.2 billion.





MIKE PINE ADVISOR

Michael Pine is the former VP and global head of sales for Zuffa (UFC), WWE, and more. Michael is currently GM of Integrated Partnerships at Fan Duel. Mr. Pine was hired to build out a world-class sponsorship division, laser focused on securing long-term strategic partnerships for Fan Duel, while interfacing directly with the company's Professional League and Team (NFL, NBA, etc) alliances.





SPENCER PROFFER
ADVISOR

Mr. Proffer has been at the forefront of successful and inventive multimedia projects for years. He has consistently broken new ground with pioneering work on both creative and business fronts. As a marketing and media architect with an anchor in how music plays an organic role in various platforms, he has created and then implemented numerous initiatives on behalf of major television networks, advertising agencies, online, record, and motion picture companies. Spencer's productions have garnered Academy, Golden Globe, Emmy, Grammy and Tony awards and nominations, and as music producer, his work has sold millions of gold and platinum records.







GENE VALAITIS

DIRECTOR

Successful on-air broadcaster and marketing strategist. Proven track record of comprehensive marketing planning and analysis. Ability to develop fully-integrated creative marketing initiatives to drive both business opportunity and product brands into sustained periods of explosive multi-million dollar growth. A motivational sales leader with strong management skills combined with an innate ability to build and maintain strong relationships with both distributor networks and internal colleagues at all levels. In-depth knowledge of international markets, laws, public policy, government regulations, business practices, lobbying and representing companies before government agencies.. An award winning broadcaster and writer. Strong sales training and development skills. Outstanding public speaking and presentation capabilities.



Thank you

For more info please contact Jesse Dylan 604 341 8300 | jesse@glninc.ca